

POS Quickbook's replacement

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Here is my research:

There are 4 types of POS systems: Legacy, tablet-based, mobile, and cloud-based POS systems. Most of the POS systems today fall in the last three types and are considered Modern systems. The ones listed below are the top six rated retail POS systems. They all fall under the modern 3 system types.

Cost structure and estimated / year:

- Lightspeed:
 - Cloud
 - Cost - commission based: \$130 monthly platform fee for access, but the fee is reduced by any commissions generated.
 - Over featured for our need
- Shopify:
 - Computer/Mobile
 - Cost - maintenance based: \$40/month with 10-15% discount for paying annually.
 - Recommended by QB POS, thus there is a deal - 3 years free. No cost until Fall of 2026.
 - Basic plan meets our needs with Time tracking add-on (also free)
- Revel:
 - Cloud
 - Cost - maintenance based: \$99 per month.
 - Designed mostly for restaurants
- Posnation
 - Build your own
 - Cost - \$200-\$2000 initial with \$0 and \$300 monthly
- Oracle NetSuite
 - Large business scale
 - Cost - \$999 per month with access costs of \$99 per user, per month
- posnow
 - Mobile
 - Cost - \$99 upfront - charges per sales

MOST RECOMMENDED



Leading POS for growing businesses

Over 150,000 customer locations worldwide

Backing local businesses for over 15 years

🛒 Retail

- ✓ Advanced inventory management capabilities
- ✓ Smarter sales & reporting
- ✓ Cloud-based data management

9.8

Outstanding
★★★★★
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VISIT SITE
Get a free quote



The most versatile retail POS

🛒 Retail

- ✓ Customizable POS terminal
- ✓ Fully integrated hardware
- ✓ Built-in payment processing competitive rates

9.7

Outstanding
★★★★★
[Read Review](#)

VISIT SITE
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100% cloud native POS system

🛒 Retail 🍷 Quick Service 🍴 Restaurant

- ✓ Securely access your data from the cloud
- ✓ Get powerful analytics on real-time sales
- ✓ Leverage open API & integrated partners

9.3

Very Good
★★★★☆
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VISIT SITE
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POS system built for retailers

🛒 Retail

- ✓ Advanced inventory management
- ✓ 30-day money-back guarantee
- ✓ 24/7 visibility into your business

9.0

Very Good
★★★★☆
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Enterprise-level POS system

🛒 Retail

- ✓ Fully mobile & cloud-based
- ✓ Detailed customer management & profiling
- ✓ Attractive, tablet-based interface

8.5

Good
★★★★☆
[Read Review](#)

VISIT SITE
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The complete EPOS solution for SMBs

🛒 Retail 🍷 Quick Service 🍴 Restaurant

- ✓ Real-time business reporting
- ✓ Integrate payment solutions

8.0

Good
★★★★☆
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There are several others tools out there, but the stories are similar. Every software company is going away from license agreements and heading towards maintenance agreements. It better overall for both parties as it ensures the software is current with security and issue updates, provides better support and most include free upgrades to newer releases.

Intuit recommended Shopify as their replacement software vendor and **I agree with this recommendation.** I have spoken twice with their Customer Support and both times they were extremely helpful and informative. They have 24x7 support both phone and online. They have setup a designated support team & tools to assist Intuit customers with their migration. We just need to complete the effort before Oct 3rd, 2023. The system will be a learning curve for the staff, but this will be true for any software.

Here are the benefits and drawbacks of Shopify:

New merchants from Intuit have a lot of perks that we will get if we are going to migrate from QuickBooks POS to Shopify.

Here are some of the Incentives:

- 30 day Shopify E-Commerce trial - not applicable
- 30 day POS Pro trial - will be fun to check out, but not applicable
- 50% off POS Pro subscription for one year (monthly billing) - not applicable
- Free Basic plan for 3 years (monthly billing) - **This is us!**
- 50% off 1 year Shopify or Advanced Plan if they choose those plans instead of Basic (monthly billing)
- One free Tap & Chip Reader - We should accept this in case we ever want to accept credit cards (fees will apply only if we use it)
- 50% off of POS hardware from Hardware Store (limitations apply) - potentially required
 - Cash register - ours may work
 - Receipts printer - ours may work

Drawbacks:

- Will need an iPad or mobile device to accept sales
- Add-on for Time tracking, but both apps (HomeBase or EasyTeam) will be free

Current Shopify pricing structure per plan.

	NEW PRICE	NEW PRICE	OLD PRICE	OLD PRICE
	Paid Monthly	Paid Yearly/Annual	Paid Monthly	Paid Yearly/Annual
Basic	\$39/mo	\$29/mo	\$29/mo	\$26/mo
Shopify	\$105/mo	\$79/mo	\$79/mo	\$71/mo
Advanced	\$399/mo	\$299/mo	\$299/mo	\$266/mo

Thanks,
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