Talking points for Board Visit

1) SALS is completing its 5 year plan of service
    a. Will continue to provide JA support
        i. Computers
        ii. Network
        iii. POLARIS
        iv. Wireless
    b. Training through JA and SALS staff
2) Will continue to provide Delivery
3) Continue to provide Advice and Support
    a. Through SALS Staff
    b. Through continuing education opportunities
    c. Better promotion of webinars and workshops
    d. On demand Trustee CE and director training and assistance
4) CHALLENGE GRANTS Expanding
    a. Facility Upgrade Challenge grants – increased to $30,000 available funds
        i. Will include approval for libraries to work with a building consultant
        ii. Projects range will be expanded; able to do different things
    b. Program Services Grant – increased to $70,000 available funds
        i. One time funding
        ii. Libraries can try new services
        iii. Must have community partner
        iv. Libraries can work with other libraries for a broader project
        v. Can be a new component of an existing program
        vi. Must fit into the library's Plan of Service
        vii. Money can be used to try new programming – shared authors, etc
        viii. Money can be used to purchase technology tools or services that may enhance current library services.
5) Digital Content
    a. Challenge grant can be used to try a new digital format
    b. SALS will continue to support Ancestry and heritage database
    c. SALS will continue to write grants and put some funds into the eContent
6) SALS is an institutional member of NY Council of Non Profits – as such, SALS will purchase memberships for all member libraries so that they can take advantage of webinars, workshops, and advice given by experts in the community.
7) A new Outreach Coordinator will be hired – the successful candidate will have experience and interest in adult literacy and ELL; SALS may work with Literacy NY to get a program started.
8) SALS will be hiring a new part time staff person with skill sets in adult learning and technology training. The successful candidate will work with member libraries keeping them informed of new technologies, provide training for the staff and maintain the SALS website, among other things